



## **John Kim, Former Ryder Transportation and Logistics Sales Executive, Appointed National Sales Director, PosiCharge**

MONROVIA, Calif.--(BUSINESS WIRE)--Aug. 17, 2007--AeroVironment, Inc. (AV) (NASDAQ: AVAV), a leader in unmanned aircraft systems and efficient electric energy systems, today announced that John Kim, former Ryder Transportation and Logistics Director of National Sales, has joined its PosiCharge Systems management team as Director of Sales.

Kim, who has more than 22 years of sales, marketing and strategic planning experience, has held various senior management positions at Ryder, Cessna Aircraft Co., and Bombardier Aerospace.

"John's depth of experience in supply chain management and logistics will be valuable in helping operations managers understand - and monetize - the advantages of our fast charging systems," said Pat Dellario, vice president and general manager of PosiCharge Systems.

Kim, who was Ryder's sales leader in 2005 and was inducted into the Ryder Roundtable for his sales excellence, believes that PosiCharge technology will influence the way logistics professionals approach materials handling.

"I am delighted to join the PosiCharge team and look forward to educating logistics thought-leaders on the productivity benefits of our solutions. PosiCharge is a more productive, safer, and cost-saving alternative to battery changing, still a common practice in distribution centers and manufacturing plants today. It's exciting to be part of the team that is changing the way we think about moving materials, especially in today's green, energy-conscious environment," Kim said.

Kim holds a bachelor's degree in mechanical engineering from McGill University and a master's degree in business administration from Friends University. He is based in AV's Monrovia, Calif. headquarters.

### About PosiCharge

PosiCharge fast charge systems allow users to eliminate the battery room and its associated challenges, thereby recovering run time, enhancing productivity, optimizing assets, and improving worker safety. PosiCharge fast charges each battery in the vehicle during scheduled breaks, so the battery never leaves the vehicle. The result is instant productivity improvement, a cleaner and safer work environment, and a streamlined workflow that no longer stops for battery changing. With proprietary technology that safeguards batteries by customizing each charge, PosiCharge can actually extend a battery's useful life, further optimizing operations. PosiCharge has been supporting high-velocity Fortune and Global 500 facilities for more than six years. PosiCharge is an AeroVironment, Inc. business. For more information about PosiCharge, please visit [www.posicharge.com](http://www.posicharge.com).

### About AeroVironment, Inc.

Building on a history of technological innovation, AV designs, develops, produces, and supports an advanced portfolio of Unmanned Aircraft Systems (UAS) and efficient electric energy systems. The company's small UAS are used extensively by agencies of the U.S. Department of Defense and increasingly by allied military forces to deliver real-time reconnaissance, surveillance, and target acquisition to tactical operating units. AV's PosiCharge fast charge systems eliminate battery changing for electric industrial vehicles in factories, airports, and distribution centers. For more information about AV, please visit [www.avinc.com](http://www.avinc.com).

### Safe Harbor Statement

Certain statements in this press release may constitute "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of current expectations, forecasts and assumptions that involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from those expressed or implied. Factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, the activities of competitors; failure to develop new products or integrate new technology with

current products; changes in the regulatory environment; and general economic and business conditions in the United States and elsewhere in the world. For a further list and description of such risks and uncertainties, see the reports we file with the Securities and Exchange Commission. We do not intend, and undertake no obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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