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WITH
CERTAINTY

AeroVironment, Inc. Overview for Canaccord Genuity Growth Conference

August 7, 2019

AeroVironment is a Technology Solutions Provider at the Intersection of Future-Defining Capabilities



We Provide More Actionable Intelligence So You Can
Proceed With Certainty

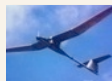
A Success Story of Serial Innovation Since Our Founding in 1971



1977
Gossamer Condor
 1st controlled human powered flight



1981
Solar Challenger
 World Records: Longest, highest, farthest solar powered flights



1986
Pointer
 1st backpack portable small UAS



1995
Pathfinder/ Pathfinder Plus
 Solar platform for HALE flight



2001
Helios
World Record:
 Highest flying airplane in history



2005
Global Observer Prototype
 1st liquid hydrogen powered UAS



2010
Global Observer®
 Test flight program begins



2012
Switchblade®
 1st operational deployment of back-packable tactical missile system



2016
Blackwing™
 1st submarine-launched loitering ISR system for US Navy



2017
Snipe™
 1st dual-sensor, military-grade, pocketable UAS

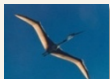
1977

2007
 IPO

2018



1979
Gossamer Albatross
 1st human powered flight across English Channel



1985
Pterosaur
 Featured in IMAX film, On The Wing



1987
Sunraycer
 Winner 1st solar car race



2003
Dragon Eye
 1st U.S. DoD Small UAS Program of Record



2005
Raven®
 1st to deploy 1000s of backpack portable UAVs to U.S. Armed Forces in a single year



2008
Small UAS Digital Data Link (DDL™)
 A wireless communications link that provides greater security, range and utility than analog links



2011
Nano Air Vehicle
 1st flapping wing nano UAV with tri-axis control



2013
Long Endurance Puma™
 1st small UAS extended solar flight: nine hours

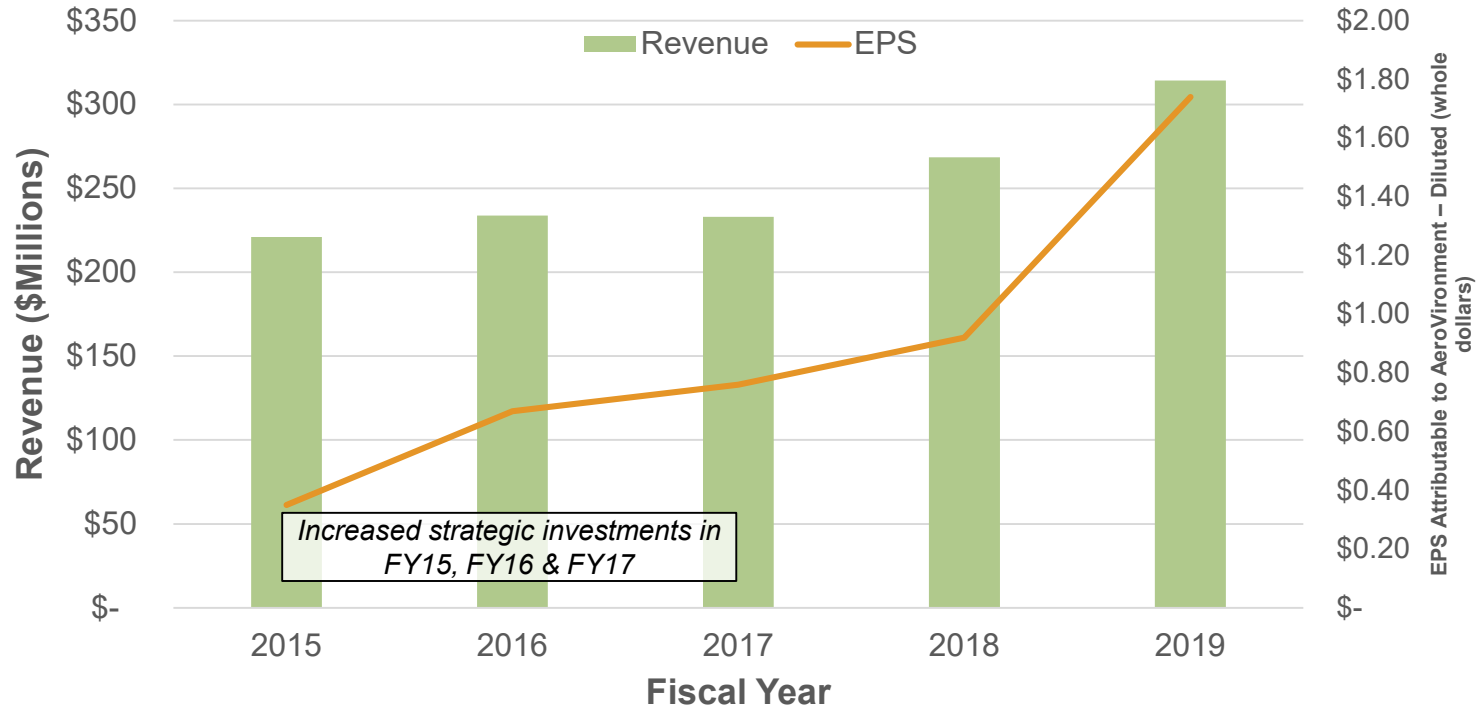


2014
Commercial UAS
 1st FAA-approved commercial services over land



2018
Quantix™ & AVDSS™
 1st integrated drone, sensor, analytics solution as an app

Profitable Growth Driven by Innovation & Strategic Investments



Note: all figures are as previously reported in the historical Form 10-Ks