

June 10, 2014

## BP and AeroVironment Launch First FAA-Approved, Commercial Unmanned Aircraft Operations Over Land and Water; Providing Comprehensive GIS Services

- FAA grants first-ever over-land restricted type certificate to AeroVironment Puma AE UAS for use in day-to-day operations at the BP-operated Prudhoe Bay oil field on Alaska's North Slope
- BP embraces UAS-based information service to improve productivity, safety and efficiency; selects AeroVironment for 3D
  mapping, other services at North Slope operations over multi-year period
- Imaging and GIS services deliver engineering-quality information safely, reliably and effectively while helping to protect sensitive North Slope environment

PRUDHOE BAY, Alaska--(BUSINESS WIRE)-- <u>AeroVironment</u> (NASDAQ: AVAV) today announced that BP Exploration (Alaska) Inc., selected the company to provide mapping, Geographic Information System (GIS) and other commercial information services at its Prudhoe Bay oil field, the largest oil field in North America, for a five-year period.



Unmanned Aerial System (UAS) technology deployed by BP at its Prudhoe Bay operations in Alaska with the Puma AE, AeroVironment UAS. Photo courtesy of BP.

The contract marks the first time unmanned aircraft systems (UAS) will be performing routine commercial services over land in compliance with Federal Aviation Administration (FAA) regulations.

AeroVironment deployed a comprehensive information solution incorporating its proven Puma AE UAS, equipped with either a custom integrated LiDAR (Light Detection and Ranging) or its standard electro-optical and infrared sensor payload. The sensor payloads produce imagery and data for processing into 3D computerized models of roads, pads and pipelines, and other actionable information, including precision volumetric measurement and topographic analysis of gravel pits at the North Slope field. Commercial UAS operations began on June 8, 2014.

"Thanks to the FAA's rigorous, safety-focused certification process for UAS, BP and AeroVironment have launched a safer, better and more cost-effective solution for managing critical infrastructure and resources," said Tim Conver, AeroVironment chairman and chief executive officer. "BP's forward-thinking

embrace of UAS technology enabled AeroVironment to deliver a comprehensive approach for generating, processing and converting data collected by portable UAS into actionable information that provides tangible economic and operational advantages. Integrated into BP's routine operations, this new solution is now helping BP manage its extensive Prudhoe Bay field operations in a way that enhances safety, protects the environment, improves productivity and accomplishes activities never before possible."

"This is an important achievement for our joint team and for the industry in demonstrating the safe and effective use of our proven UAS technology for commercial applications. Our team has established a model for delivering this flexible and efficient information service, including back office data processing, to a wide variety of customers and industries throughout the world for whom better information, safety and reliability matter."

AeroVironment's extensive operational track record includes the production and delivery of nearly 25,000 new and replacement small unmanned aircraft with cumulative flight time estimated at more than one million hours. The company has delivered its small UAS to customers in the United States and in more than 30 allied nations.

BP's IT&S Chief Technology Office pursued the application of unmanned aircraft systems technology to enhance BP's oil and gas operations. Recent FAA restricted category aircraft type (RCAT) certificates for Puma AE and a larger UAS over water were the first for UAS in the national airspace systems (NAS). BP defined its mapping needs for the Alaska North Slope and issued a request for information in June 2013 to multiple geographic information system (GIS), manned and unmanned aircraft systems companies. BP selected AeroVironment's response and invited the company to perform a proof-of-concept demonstration.

AeroVironment successfully demonstrated mapping and inspection services incorporating UAS at the Prudhoe Bay field in September 2013 under a public certificate of authorization through the University of Alaska Fairbanks. These services included 3D road mapping, 3D gravel pit volumetric analysis, visual and 3D pipeline analysis, general topography and environmental monitoring services, and demonstrated the ability to support wildlife protection, ice floe monitoring, search and rescue and oil spill response. The team also demonstrated inspection of critical infrastructure, including flare stacks, tanks, bridges and power lines.

As part of a comprehensive data collection, processing and reporting solution, AeroVironment integrated a LiDAR sensor payload into its battery-powered Puma AE UAS. AeroVironment's expert UAS operators are now performing photogrammetry and LiDAR analysis to survey Prudhoe Bay infrastructure including the gravel roads, pipelines and a gravel pit. The Puma AE's ability to fly low, at 200 to 400 feet above ground level, and slowly, at less than 40 knots, provides BP with highly accurate location analytics capabilities to help manage its complex. The Puma AE is capable of up to 3.5 hours flight time per battery and has a wingspan of about nine feet.

In one application, surveying the 200 miles of roadways built to support North Slope activities is critical to the effective operation of the Prudhoe Bay field. Drill rigs that traverse the roadways span up to 28 feet wide, 132 feet long and weigh up to 3.5 million pounds, with a driver at each end. The highly accurate LiDAR-produced maps delivered by AeroVironment's Puma AE, along with precision GPS guidance systems, assist drivers in keeping moving drill rigs centered on the roadways, even in low visibility conditions.

The Puma AE UAS is well suited for operations in highly sensitive ecological areas because of its electric propulsion, low acoustic signature and small operating footprint. AeroVironment's UAS services will help improve the safety and reliability of BP's Prudhoe Bay infrastructure and maintenance programs, which accounts for about two-thirds of Alaska oil production.

## **About AeroVironment**

AeroVironment is a technology solutions provider that designs, develops, produces, supports and operates an advanced portfolio of <u>Unmanned Aircraft Systems</u> (UAS) and electric transportation solutions. The company's electric-powered, <u>hand-launched unmanned aircraft systems</u> provide powerful actionable information to military, public safety and commercial personnel around the world through real-time, airborne imaging, sensing and communication. AeroVironment's electric transportation solutions include a comprehensive suite of <u>electric vehicle (EV) charging systems</u>, installation and <u>network services</u> for consumers, automakers, utilities and government agencies, <u>power cycling and test systems</u> for EV developers and <u>industrial electric vehicle charging systems</u> for commercial fleets. More information about AeroVironment is available at <u>www.avinc.com</u>.

## **Safe Harbor Statement**

Certain statements in this press release may constitute "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of current expectations, forecasts and assumptions that involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from those expressed or implied. Factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, our ability to perform under existing contracts and obtain additional contracts; our reliance on sales to the U.S. government; changes in the timing and/or amount of government spending; changes in the supply and/or demand and/or prices for our products and services; changes in the regulatory environment; the activities of competitors; failure of the markets in which we operate to grow; failure to expand into new markets; failure to develop new products or integrate new technology with current products; and general economic and business conditions in the United States and elsewhere in the world. For a further list and description of such risks and uncertainties, see the reports we file with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and Quarterly Reports on 10-Q. We do not intend, and undertake no obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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