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AeroVironment's Puma AE Small Unmanned Aircraft System Receives Federal Aviation Administration Type Certificate for Commercial Use

- Puma is first-ever hand-launched unmanned aircraft system to be approved by FAA for commercial missions
- First-of-its-kind Restricted Category type rating permits commercial missions

MONROVIA, Calif.--(BUSINESS WIRE)-- <u>AeroVironment, Inc.</u> (NASDAQ:AVAV) today announced that on July 19, 2013 it received a "Restricted Category" rating for its Puma AE™ small unmanned aircraft system from theederal Aviation Administration. The first-of-its-kind certificate permits operators to fly Puma for commercial missions, such as oil spill monitoring and ocean surveys, in the North Slope region of the Arctic.



AeroVironment's Puma AE unmanned aircraft system (UAS) (Photo: Business Wire)

Prior to this Restricted Category type certificate being issued, it was not possible to operate an unmanned aircraft system in the national airspace for commercial operations. Although a potential user could obtain an experimental airworthiness certificate, the certificate specifically excluded and did not authorize the use of an unmanned aircraft system for commercial operations.

"This certificate represents an aviation milestone that could not have happened without the FAA's vision and leadership," said Tim Conver, AeroVironment chairman and chief executive officer. "Aerial observation missions can now be safely accomplished in hazardous Arctic locations, which will reduce the risk of manned aviation in an efficient, costeffective and environmentally friendly manner. We believe initial operations in the Arctic can lead to long-term broad adoption for similar applications elsewhere in the United States and throughout the world."

AeroVironment expects Puma AE to be deployed later this summer to support emergency response crews for oil spill monitoring and wildlife observation off the coast of the Beaufort Sea in the Arctic Circle.

Researchers and other entities now will be able to perform aerial observation at significantly lower operational costs compared to manned aircraft. Puma AE also gives personnel the ability to immediately obtain and analyze aerial monitoring data because they will be able to hand launch Puma AE whenever needed, giving them a new option to traditional methods, such as manned aircraft, support ships and satellites.

The 13-pound Puma AE unmanned aircraft system does not require any infrastructure, such as runways, launching pads, or recovery devices. It is man-portable and can be assembled in minutes, hand-launched and recovered on sea or land. This marks the first time the FAA has approved a hand-launched unmanned aircraft system for commercial missions.

"Because Puma is a very quiet aircraft and battery operated it can monitor critical natural wildlife habitats at low altitudes without disturbing the animals or adversely affecting pristine environments," said Roy Minson, AeroVironment senior vice president and general manager of the company's Unmanned Aircraft Systems business segment. "Puma also is very flexible and easy to use because operators can take it anywhere without needing to haul any infrastructure, such as a launcher or recovery device, on the missions. This is especially important for oceangoing vessels, since installing new infrastructure can be

a long and costly process."

The FAA stated in its announcement that previous military acceptance of the Puma AE design allowed the FAA to issue the Restricted Category type certificate.

About AeroVironment's Family of Small UAS

RQ-11B Raven®, RQ-12 Wasp AE, RQ-20A Puma and Shrike VTOL comprise AeroVironment's Family of Small Unmanned Aircraft Systems. Operating with a common ground control system (GCS), this Family of Systems provides increased capability to the warfighter that can give ground commanders the option of selecting the appropriate aircraft based on the type of mission to be performed. This increased capability has the potential to provide significant force protection and force multiplication benefits to small tactical units and security personnel. AeroVironment provides logistics services worldwide to ensure a consistently high level of operational readiness and provides mission services for customers requiring only the information its small UAS produce. AeroVironment has delivered thousands of new and replacement small unmanned air vehicles to customers within the United States and to more than twenty international governments.

The QubeTM small UAS tailored to search and rescue, first response, law enforcement and other public safety missions. Small enough to fit easily in the trunk of a car, the Qube system can be unpacked, assembled and ready for flight in less than five minutes, giving the operator a rapidly deployable eye in the sky at a fraction of the cost of manned aircraft and large unmanned aircraft.

About AeroVironment, Inc.

AeroVironment is a technology solutions provider that designs, develops, produces, operates and supports an advanced portfolio of <u>Unmanned Aircraft Systems</u> (UAS) and electric transportation solutions. Agencies of the U.S. Department of Defense and allied military services use the company's electric-powered, <u>hand-launched unmanned aircraft systems</u> extensively to provide situational awareness to tactical operating units through real-time, airborne reconnaissance, surveillance and communication. Multiple government agencies have helped to fund the development and demonstration of <u>Global Observer®</u>, a hybrid-electric, stratospheric UAS designed to provide affordable, persistent reconnaissance and communication over any location on the globe. <u>SwitchbladeTM</u> is a tactical missile system designed to provide a rapid, lethal, pinpoint precision strike capability with minimal collateral damage. AeroVironment's electric transportation solutions include a comprehensive suite of <u>electric vehicle (EV) charging systems</u>, installation and data services for consumers, automakers, utilities and government agencies, <u>power cycling and test systems</u> for EV developers and <u>industrial electric vehicle charging systems</u> for commercial fleets. More information about AeroVironment is available at <u>www.avinc.com</u>.

Safe Harbor Statement

Certain statements in this press release may constitute "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of current expectations, forecasts and assumptions that involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from those expressed or implied. Factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, our ability to perform under existing contracts and obtain additional contracts; our reliance on sales to the U.S. government; changes in the timing and/or amount of government spending; changes in the supply and/or demand and/or prices for our products and services; changes in the regulatory environment; the activities of competitors; failure of the markets in which we operate to grow; failure to expand into new markets; failure to develop new products or integrate new technology with current products; and general economic and business conditions in the United States and elsewhere in the world. For a further list and description of such risks and uncertainties, see the reports we file with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and Quarterly Reports on 10-Q. We do not intend, and undertake no obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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