

AeroVironment Teams with Robotic Skies for Unmanned Aircraft Systems Maintenance Support

September 29, 2020

SIMI VALLEY, Calif. & CHICAGO--(BUSINESS WIRE)--Sep. 29, 2020-- [AeroVironment, Inc.](https://www.businesswire.com/news/home/20200929006087/en/) (NASDAQ: AVAV), a global leader in unmanned aircraft systems (UAS), today announced a teaming agreement with Robotic Skies, a global maintenance, repair, and overhaul network for UAS, to provide field maintenance, inspection and repair support for AeroVironment customers.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20200929006087/en/>



AeroVironment's all-electric VAPOR@ 55 helicopter unmanned aircraft system (Photo: Business Wire)

Robotic Skies, through teaming agreements with companies such as AeroVironment, provides UAS fleet operators with local, aviation-grade maintenance services. The company offers a unique combination of expertise in unmanned aircraft systems and traditional aviation maintenance methodology to deliver high-quality, scalable services through its repair network.

"Our customers rely on AeroVironment's market-leading unmanned aircraft systems to perform critical missions, making timely field maintenance and local support essential," said Rick Pedigo, AeroVironment vice president of sales and business development. "By teaming with Robotic Skies, our valued customers can expect an even higher level of responsiveness and customer service through a broad service center network, which comprises 200 independently owned and operated, certified repair stations. This relationship will enable our customers to keep their UAS in operation, maximizing their productivity."

Robotic Skies Founder and CEO, Brad Hayden, said: "We are excited to work with AeroVironment as they grow their fleet. For example, the VAPOR helicopter unmanned aircraft system is capable of operating beyond visual line of sight, and for customers flying under a FAA Part 107 line of sight waiver there are specific requirements to maintain the aircraft in accordance with manufacturer's instructions and recommendations. With Robotic Skies, AeroVironment customers can get the benefit of high-quality, OEM-certified maintenance and the peace of mind knowing they can meet any maintenance-related waiver requirements."

AeroVironment's all-electric VAPOR helicopter UAS delivers 60 minutes of cruise endurance and up to 10 pounds (4.5 kilograms) of flexible payload capacity. VAPOR's modular payload bay provides access to a variety of integrated sensors and third-party payloads including gimbaled EO/IR, survey grade PPK mapping, LiDAR and hyperspectral sensors, and an available Drop/Delivery Mechanism. VAPOR is multi-mission capable for defense, commercial and industrial applications, enabling customers to choose the right configuration based on mission requirements, and the flexibility to create custom configurations that incorporate end-user provided equipment.

AeroVironment customers who are interested in learning more about Robotic Skies' maintenance services may contact AeroVironment at customerservice@avinc.com or Robotic Skies at hello@roboticskies.com.

About AeroVironment, Inc.

AeroVironment (NASDAQ: AVAV) provides technology solutions at the intersection of robotics, sensors, software analytics and connectivity that deliver more actionable intelligence so you can proceed with certainty. Celebrating 50 years of innovation, AeroVironment is a global leader in unmanned aircraft systems and tactical missile systems, and serves defense, government and commercial customers. For more information, visit www.avinc.com.

About Robotic Skies, Inc.

Robotic Skies is a global network of maintenance Service Centers for enterprise Unmanned Aircraft System (UAS) fleets. Founded in 2014, Robotic Skies has 200 independently owned and operated certified repair stations in its network (and growing), spanning more than 40 countries. The

company's aviation-grade field service programs are flexible, scalable, and meet the regulatory requirements for complex commercial operations like drone delivery. Learn more at www.roboticskies.com.

Safe Harbor Statement

Certain statements in this press release may constitute "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of current expectations, forecasts and assumptions that involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from those expressed or implied. Factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, our ability to perform under existing contracts and obtain additional contracts; changes in the regulatory environment; the activities of competitors; failure of the markets in which we operate to grow; failure to expand into new markets; failure to develop new products or integrate new technology with current products; and general economic and business conditions in the United States and elsewhere in the world. For a further list and description of such risks and uncertainties, see the reports we file with the Securities and Exchange Commission. We do not intend, and undertake no obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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Source: AeroVironment, Inc.