

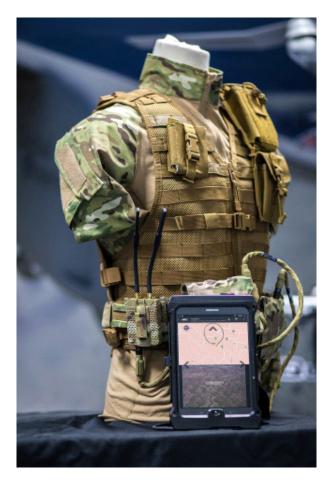
# September 19, 2017

# AeroVironment Enhances Its Family of Small Unmanned Aircraft Systems with M1/M2/M5 Compatible Digital Data Link (DDL) Products

- Raven and Puma AE aircraft now operate with new M1/M2/M5 radios and frequency spectrum, recently allocated to small UAS by the United States Department of Defense (DoD)
- Raven and Puma AE systems equipped with M/1/M2/M5 radios were delivered to two DoD customers this spring
- AeroVironment also unveiled M1/M2/M5 compatible Pocket DDL AE, designed to operate in all environments

QUANTICO, Va.--(BUSINESS WIRE)-- **Modern Day Marine** - <u>AeroVironment, Inc.</u> (NASDAQ: AVAV), a global leader in unmanned aircraft systems (UAS) for both military and commercial applications, today announced that it has delivered M1/M2/M5-compatible <u>Raven®</u> and <u>Puma™ AE</u> unmanned aircraft systems (UAS) to two DoD customers, with more orders and deliveries scheduled. In addition, the company will begin taking orders in December 2017 for M1/M2/M5-configured Wasp® AE micro air vehicles (MAV) for delivery in spring 2018.

This Smart News Release features multimedia. View the full release here: <a href="http://www.businesswire.com/news/home/20170919005983/en/">http://www.businesswire.com/news/home/20170919005983/en/</a>



AeroVironment has integrated the new M1/M2/M5 radio frequencies into its Raven and Puma AE handlaunched drones, giving customers the ability to seamlessly and securely conform to the U.S. DoD's new frequency spectrum allocation. (Photo: Business Wire) "Integrating the new M1/M2/M5 radio frequencies into our family of small UAS gives our customers the ability to seamlessly and securely conform to the Department of Defense's new frequency spectrum allocation and proceed with certainty," said David Sharpin, vice president of AeroVironment's Tactical UAS Business Unit. "By combining all three frequency bands in the same transceiver module, we've made it easy for users to select the frequency band associated with the part of the world in which they are operating without having to swap any hardware."

AeroVironment today also unveiled its new Pocket DDL<sup>™</sup> AE, a rugged, all- environment, next generation, secure digital video and data receiver that also integrates the new M1/M2/M5 radio frequency spectrum. The all-environment design of AeroVironment's new Pocket DDL AE makes it significantly more rugged than its predecessor by offering a fully waterproof package (immersible to three feet) that supports tactical operations in a wide range of environmental conditions and difficult urban terrain.

Designed for simplicity and ease of use, the Pocket DDL AE facilitates rapid and secure access to a small UAS Digital Data Link (DDL) network. Each sleek unit has no exterior buttons or displays and is completely controlled through an App. Pocket DDL AE has a standard Glenair® Mighty-Mouse connector, making it compatible with the Army's Net Warrior system, so dedicated cables for Pocket DDL are not necessary. It can operate from any power supply, providing between 5 and 32 volts DC.

Pocket DDL AE implements an open-systems architecture, using a USB interface and XML messaging for control of the radio functions. This enables apps designed for special purposes, such as tactical operations, search and rescue, asset tracking, long- range communications, mission command, and targeting to use Pocket DDL AE to employ small UAS to help perform their tasks more effectively.

"Combined with the M1/M2/M5 upgrade to our Pocket DDL AE, this

provides greatly enhanced capability across our entire family of small

UAS product line for improved tactical operations," Sharpin said. "This example demonstrates our ongoing commitment to upgrade our Family of Systems products and provide new capabilities to our existing and new customers around the world."

AeroVironment will announce additional upgrades to its market-leading Family of Unmanned Aircraft Systems during the Association of the Army's Annual Meeting next month.

## About AeroVironment Small UAS

RQ-11B Raven®, RQ-12 Wasp®, RQ-20A Puma<sup>™</sup>, RQ-20B Puma and Snipe Nano UAS comprise AeroVironment's Family of Small Unmanned Aircraft Systems. Operating with a <u>common ground control system (GCS)</u>, this Family of Systems provides increased capability to the warfighter that can give ground commanders the option of selecting the appropriate aircraft based on the type of mission to be performed. This increased capability has the potential to provide significant force protection and force multiplication benefits to small tactical units and security personnel. AeroVironment provides logistics services worldwide to ensure a consistently high level of operational readiness and provides mission services for customers requiring only the information its small UAS produce. AeroVironment has delivered thousands of new and replacement small unmanned air vehicles to customers within the United States and to more than 40 international governments.

### About AeroVironment

AeroVironment (NASDAQ: AVAV) provides customers with more actionable intelligence so they can proceed with certainty. Based in California, AeroVironment is a global leader in unmanned aircraft systems, tactical missile systems and electric vehicle charging and test systems, and serves militaries, government agencies, businesses and consumers. For more information visit <u>www.avinc.com</u>.

### Safe Harbor Statement

This press release contains "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words such as "believe," "anticipate," "expect," "estimate," "intend," "project," "plan," or words or phrases with similar meaning. Forward-looking statements are based on current expectations, forecasts and assumptions that involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of our control, that may cause our business, strategy or actual results to differ materially from the forward-looking statements. Factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, reliance on sales to the U.S. government; availability of U.S. government funding for defense procurement and R&D programs; changes in the timing and/or amount of government spending; risks related to our international business, including compliance with export control laws; potential need for changes in our long-term strategy in response to future developments; unexpected technical and marketing difficulties inherent in major research and product development efforts; changes in the supply and/or demand and/or prices for our products and services; the activities of competitors and increased competition; failure of the markets in which we operate to grow; failure to remain a market innovator and create new market opportunities; changes in significant operating expenses, including components and raw materials; failure to develop new products; the extensive regulatory requirements governing our contracts with the U.S. government; product liability, infringement and other claims; changes in the regulatory environment; and general economic and business conditions in the United States and elsewhere in the world. For a further list and description of such risks and uncertainties, see the reports we file with the Securities and Exchange Commission. We do not intend, and undertake no obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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